

# On the future contract quality option: a new look

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This article provides a new method for replicating and pricing the quality options usually embedded in many future contracts. The replicating strategies may draw on both the future contract as well as its related calls and puts. They also yield the quality option theoretical price in perfect markets, as well as upper and lower bounds for its bid or ask prices if frictions are incorporated. With respect to previous literature, this new approach seems to reflect five contributions: First, the analysis does not depend on any dynamic assumption concerning the Term Structure of Interest Rates (TSIR) behaviour; second, it incorporates the information contained in calls and puts on the future contract; third, it allows us to use real market perfectly synchronized prices; fourth, transaction costs can be considered and, finally, this article shows that the quality option may be a useful security in the portfolio of many traders. These traders will make the future contract more effective as a hedging instrument. This article also presents an empirical test involving the German market.

## I. Introduction

This article deals with the quality option usually embedded in future contracts. Future contracts may incorporate four kinds of embedded options: The quality option (the future seller chooses the security to deliver from amongst a set of deliverable assets), the quantity option (the future seller chooses the quantity of the underlying asset to deliver), the temporary option (the future seller chooses the date within a time interval) and the localization option (the seller chooses the place). Some future contracts simultaneously incorporate several options.

We will focus on the quality option of future contracts on bonds, although the developed

methodology also applies for more complex securities. Bond futures have a notional underlying asset and, consequently, the market organizers have to provide a list of deliverable bonds. A new flotation before the future expiration may provoke the enlargement of the list, and the future seller will decide at the future maturity the bond that he/she prefers to deliver.

The future buyer has no choice with respect to the asset he/she will receive, and therefore he/she merits compensation. Hence, the price of the future contract decreases and the detected fall has been the key used by many authors to price the embedded quality option. This price will critically depend on the volatility of the deliverable securities. If, as usual,

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they are bonds, then their volatility will be small and so will be the quality option price. But small price does not imply negligible price. On the contrary, as stated in Chance and Hemler (1993), to ignore the quality option may lead to important errors when composing hedging strategies and may underestimate many risk premiums or several measures of market efficiency (see also Kamara, 1990; Ahn *et al.*, 2002; Merrick *et al.*, 2005).

There are several alternatives for pricing the quality option, following the analysis of Chance and Hemler (1993). So, Margrabe (1978), Boyle (1989) and Hemler (1990) developed a theory to price the option allowing its buyer to change two previously fixed securities. Another possibility consists in pricing the option as the profit obtained by the future seller due to the difference in prices between the bond he/she finally delivers and the one he/she would deliver when the future is sold (Kane and Marcus, 1986; Barnhill, 1990; Hedge, 1990; Hemler, 1990; Stickland, 1992). The usual way prices the option at any date before the future maturity as the difference between the theoretical future price of the cheapest to deliver bond and the future price reflected by the market (Hedge, 1990; Hemler, 1990; Stickland, 1992; Yu, 1997). We will also follow this approach though, as will be justified, we will not draw on the cheapest to deliver asset. The last method indicated by Chance and Hemler (1993) prices the option by using the cash flows of a roll-over strategy that buys a (theoretical) future contract on the cheapest to deliver bond and sells the future contract (Barnhill and Seale, 1988; Barnhill, 1990; Hedge, 1990; Yu, 1997).

Recent papers (Bick, 1997; Chen, 1997) draw on the third method mentioned above and classic dynamic models of the Term Structure of Interest Rates (TSIR) behaviour (Vasicek, 1977; Cox *et al.*, 1985) to price quality options. More complex models of the TSIR dynamics (Hull and White, 1990; Heath *et al.*, 1992) are used in Lin and Paxson (1993), Ritchken and Sankarasubramanian (1995), Yu (1997), Chen *et al.* (1999), Henrard (2006) and Vidal and Ferreira (2007).

This article attempts to price the quality option by drawing on the standard methods of Pricing Theory, but the imposed assumptions are as simple as possible. First, a precise definition of the quality option is yielded. Second, it is proved that the quality options may be replicated with the available securities by means of a static portfolio, i.e. the replicating portfolio does not have to be rebalanced till the

future maturity. Third, a simple arbitrage-linked argument allows us to provide the quality option with the price of its replica.

Dealing with a static replica seems to reveal several advantages. Indeed, our results are robust with regard to any dynamic assumption concerning the TSIR behaviour. Moreover, the static replica permits us to introduce transaction costs in a simple manner, so that they can be considered to price the replicating portfolio and the quality option. Finally, the replicating portfolio is not unique, since the future contract is close to the difference between its calls and puts. Clearly, the future contract options are affected by the presence of the quality option, so they contain information that may be quite interesting when pricing the quality option. Using the future contract options makes the analysis and the empirical results much more robust because they have to overcome different tests based on different replicating strategies. These properties are important since, as illustrated in Table 1, previous literature shows a great variation in different authors' estimates of the quality option value. Therefore, a high degree of precision in the analysis must be respected in order to achieve correct values.

It is also worth mentioning a final difference with respect to previous literature. As is well known, there is more than one quality option per future contract. Authors usually price the cheapest one in order to point out that the quality option effect is not so high.<sup>1</sup> However, we have priced the most expensive quality option. This may be justified because, as mentioned above, the quality option may be replicated in a static framework and, consequently, it is available to traders. The quality option (or its replica) might be interesting by itself, in the sense that many traders could incorporate it in their portfolios so as to improve the usual ratios between the excess return and the risk level. If a trader decides to deal with the quality option, he/she will probably focus on the most expensive one, since, as will be illustrated, this option will not be affected by manipulators (see Järvinen and Käppi (2004) and Merrick *et al.* (2005) for recent analyses concerning manipulations). As will be shown, a fairly interesting consequence seems to be that traders dealing with the (most expensive) quality option could provide hedgers with liquidity and could compensate those effects provoked by manipulators, if they arise.

The outline of this article is as follows. Section II presents the theoretical results and the methodology.

<sup>1</sup>Note that if the quality option value were really negligible, then it would be difficult to understand some speculative behaviours pointed out by several authors (e.g. Merrick *et al.*, 2005).

**Table 1. Empirical papers pricing the quality option**

References	Future contract	Period or maturity	Methodology and average option price (as a percentage of the nominal value)
Kane and Marcus (1986)	US Treasury Bond	September 1981, March 1982, September 1982, March 1983	2.365 (M4)
Barnhill and Seale (1988)	US Treasury Bond	December 1977 to December 1984	1.1918; 0.28112 (M5)
Barnhill (1990)	US Treasury Bond	December 1977 to December 1984	0.25; 0.168; 0.117; 0.085 (M4) 1.191; 0.632; 0.281; 0.135 (M5)
Hedge (1990)	US Treasury Bond	December 1977 to December 1986	0.464 (M3) 0.329 (M4) 0.209 (M5)
Hemler (1990)	US Treasury Bond	1977 to 1986	0.713 (M1 2 assets) 1.243 (M1 3 assets) 0.126 (M3) 0.245 (M4)
Stickland (1992)	Long Gilt	March 1987 to December 1988	0.214 (M3) 0.227 (M4)
Lin and Paxson (1993)	German Government Bond	March 1989 to December 1991	0.095 (M2)
Ritchken and Sankarasubramanian (1995)	US Treasury Bond	September 1990	2.5642 (M2)
Yu (1997)	Japan Government Bond	December 1989 to March 1994	0.121 (M2) 0.161 (M3) 0.083 (M5)
Chen <i>et al.</i> (1999)	Japan Government Bond	June 1990 to March 1994	0.021 (M2)

*Notes:* We have not included those studies providing the global price of several embedded options, for instance, Gay and Manaster (1991).

M1: Methodology based on Margrabe (1978).

M2: Methodology based on a dynamic model for the TSIR behaviour.

M3: The quality option value is the difference between a future contract on the cheapest bond to deliver and the product of that bond conversion factor and the future price.

M4: The quality option price is the difference between the future seller earnings if he/she delivers the cheapest bond at maturity instead of the cheapest bond at the future contract sale.

M5: The quality option value is given by the earnings of a roll-over strategy holding at any instant the cheapest bond.

The two quality option values in Barnhill and Seale (1988) correspond to the transaction costs 0 and 25 basic points, respectively. Similarly, there are four values in Barnhill (1990) associated with the transaction costs 0, 12.5, 25 and 37.5 basic points.

We price the option in both perfect and imperfect markets. We yield several closed formulas related to the securities we are using when replicating the quality option (the future contract or its calls and puts). Section III deals with an empirical test implemented with the *German Bund* traded in European Exchange (*EUREX*). Two periods are analysed. The first one focuses on the future contract with maturity in December 2002, and the quality option was priced between 2 September 2002 and 6 December 2002 (last trading date). The second analysis considers the future contract with maturity in December 2005, and the quality option was priced from November 2 to November 18. Our first test did not use the future calls and puts and 3 months before maturity, the quality option approximate average

value equalled 2% of the future contract nominal value. The quality option price decreased with time. This effect may affect the derivatives of the future contract and, therefore, as mentioned above, to ignore the quality option presence may cause other pricing errors (Ronn and Bliss, 1994 and Cherubini and Exposito, 1995, amongst others, have proposed a pricing method for options on futures with the embedded options). With regard to the second tested period, we have used the future contract calls and puts. The average value of quality option price was 2.5% 1 month before maturity and was decreasing slowly. For the first period, the quality option price was around 1% 1 month before maturity. There are two factors that could explain the difference: First, deliverable bonds of the future contract with

maturity in December 2002 are the same coupon, whereas deliverable bonds of the future contract with maturity in December 2005 are different. Second, and probably less important, after the second tested period, a new bond was added to the list of deliverable bonds. Since the empirical evidence seems to reflect that the quality option price decreases as time increases, Section IV of this article verifies just how effective the simple investment strategy is: ‘to sell the quality option and to buy it again a few days before its maturity’.<sup>2</sup> It will be pointed out that the strategy was quite suitable, at least within the tested period, and, as already mentioned, it may compensate manipulations and improve the hedging demand of the future contract, since it preserves contract hedging effectiveness.

Finally, Section V of this article presents the major conclusions, and tables and figures illustrate the results of the empirical test.

## II. Replicating and Pricing the Quality Option

The quality option will be replicated and priced by drawing on the classical static approach of Financial Economics. First, we will not incorporate frictions. Thus, consider the current date  $t_0=0$  and a future one denoted by  $T$ . There are  $n$  risky securities  $S_1, S_2, \dots, S_n$ , a riskless asset, whose interest rate between 0 and  $T$  is represented by  $r$ , and a future contract  $F$  with maturity at  $T$  and whose underlying assets are  $S_1, S_2, \dots, S_n$ . The quality option will be exercised by the future seller. The (numerical) initial price of  $S_j$  is denoted by  $p_{0,j}$ ,  $j = 1, 2, \dots, n$ , and  $f$  is the initial future price. The (random) final price of  $S_j$  will be  $p_j$ ,  $j = 1, 2, \dots, n$ , and  $f^*$  will denote the future price at maturity.

There is a conversion factor  $\delta_j > 0$  that affects  $S_j$ ,  $j = 1, 2, \dots, n$ , so the pay-off received by the future seller at maturity is given by  $f - f^* + \delta_i f^* - p_i$ ; If he/she delivers  $S_i$ . Of course, to prevent the existence of arbitrage at  $T$ , the expression  $0 = (\delta_i f^* - p_i) \geq (\delta_j f^* - p_j) \forall j$  must hold, and we get

$$f^* = \frac{p_i}{\delta_i} \leq \frac{p_j}{\delta_j} \quad \forall j \quad (1)$$

Therefore, the final pay-off of the future seller becomes  $f - f^*$ . Security  $S_i$  is usually called the cheapest asset to deliver.

Next, let us construct a new strategy replicating the sale of the previous future contract. So, fix  $i$  between  $j = 1, 2, \dots, n$ , and consider the derivative contract  $F_i$  allowing the seller to deliver  $1/\delta_i$  units of  $S_i$  at  $T$  for  $f$  monetary units. Let  $Q_i$  be the option permitting the buyer to receive  $1/\delta_i$  units of  $S_i$  at  $T$  if he/she delivers  $1/\delta_j$  units of the chosen security  $S_j$ , that belongs to the set  $\{S_1, S_2, \dots, S_n\}$ .

**Proposition 1:** *The sale of  $F$  may be replicated by the sale of  $F_i$  and the purchase of  $Q_i$ ,  $i = 1, 2, \dots, n$ .*

**Proof:** The sale of  $F_i$  will pay  $f - p_i/\delta_i$  and the purchase of  $Q_i$  will pay  $p_i/\delta_i - \text{Min}_j p_j/\delta_j$  at  $T$ . Bearing in mind (Equation 1), the combination of both strategies will pay  $f - f^*$ , pay-off associated with a short position in  $F$ .

**Remark 2:** According to the abovementioned statement, the sale of  $F$  incorporates  $n$  implied quality options  $Q_1, Q_2, \dots, Q_n$ . Each option  $Q_j$  is associated with security  $S_j$ ,  $j = 1, 2, \dots, n$ .

**Proposition 3:** *The price of  $Q_j$  is given by*

$$q_j = \frac{p_{0,j}}{\delta_j} - \frac{f}{(1+r)^T} \quad j = 1, 2, \dots, n \quad (2)$$

**Proof:** The Law of One Price (LOP) and Proposition 1 lead to  $0 = A_j + q_j$  where  $A_j$  is the price of a short-sale of  $F_j$ . Thus, it is sufficient to show that  $A_j = (f/(1+r)^T) - (p_{0,j}/\delta_j)$  which is obvious since the sale of  $F_j$  is replicated by lending  $f/(1+r)^T$  monetary units and selling  $1/\delta_j$  units of  $S_j$ .  $\square$

**Remark 4:** Expression (Equation 2) clearly points out that all the implied quality options do not necessarily have the same price. We will consider the most expensive one in order to introduce ‘the quality option price’, i.e.

$$q = \max_j \left( \frac{p_{0,j}}{\delta_j} - \frac{f}{(1+r)^T} \right) \quad (3)$$

will be the value that we will estimate in our empirical test.

The literature has focused on the quality option associated with the bond (or, more generally, security) that the future seller would deliver if the decision

<sup>2</sup> Let us remark that we do not trade the quality option itself. We just trade the replicating portfolio of the quality option, which is composed of real securities available in the market. Consequently, the returns provided by this strategy do not depend at all on the model we use to price the quality option. On the contrary, these returns are computed by using real bid/ask prices quoted in the market. They would remain the same if we drew on alternative pricing models for the quality option.

were made at the initial date  $t_0$ , and it may be easily proved that this option price is given by (Equation 3) if the maximum value is replaced by the minimum value. Thus, Definition 3 is an important difference with respect to previous works. However, we prefer to concentrate on the option with the highest value because this is also related to the future contract  $F$ , in the sense that it can also be replicated by using  $F$  (Proposition 1), and the empirical analysis will reflect that its value is not negligible. Moreover, expression (Equation 2) shows that the only difference between the cheapest and the most expensive quality options is given by a position in the involved bonds (in proportions given by the conversion factors). Thus, both the replicating portfolios are almost identical with the only difference being the bond to be traded. In this sense, if we consider that the quality option is an interesting security by itself, then the price of both options should dynamically reflect quite parallel behaviours. However, the expensive option will not be affected by the lack of the underlying bond if manipulators appear (Järvinen and Käppi, 2004; Merrick *et al.*, 2005).

Note that the list of deliverable assets is often open in practice, in the sense that before  $T$ , the market organizers can add new securities to the set  $S_1, S_2, \dots, S_n$ . Furthermore, this is the case when dealing with the *Bund Future Contract*, the one we will empirically check. Nevertheless, if we assume that the list of deliverable assets may be enlarged in the same manner when analysing the position of the  $Q_i$  option buyer, then Proposition 1 still holds, and the proof is absolutely similar and therefore omitted. Then we have:

**Proposition 5:** *Proposition 1 still holds if the set of deliverable securities may be enlarged before  $T$ .*

Let us now assume that there exists transaction costs given by the usual bid/ask spread. Suppose that  $f_a, f_b$  ( $f_a \geq f_b$ ) and  $p_{0,j}^a, p_{0,j}^b$  ( $p_{0,j}^a \geq p_{0,j}^b$ ),  $j = 1, 2, \dots, n$ , are the ask and bid prices at  $t_0=0$ . Let  $r_a$  and  $r_b$  ( $r_a \geq r_b$ ) be the borrowing and lending interest rate between  $t_0$  and  $T$ . We will not consider frictions at the second date.

**Proposition 6:** *The upper and lower bounds below must hold*

$$\frac{p_{0,j}^b}{\delta_j} - \frac{f_a}{(1+r_b)^T} \leq q_j \leq \frac{p_{0,j}^a}{\delta_j} - \frac{f_b}{(1+r_a)^T} \quad j = 1, 2, \dots, n \quad (4)$$

<sup>3</sup> See Lieu (1990) for further details on this kind of option.

**Proof:** First of all,

$$q_j - \left( \frac{p_{0,j}^b}{\delta_j} - \frac{f_a}{(1+r_b)^T} \right) \geq 0 \quad j = 1, 2, \dots, n$$

that is, if one buys the quality option and sells its replica, there are no positive incomes. Besides,

$$\frac{p_{0,j}^a}{\delta_j} - \frac{f_b}{(1+r_a)^T} - q_j \geq 0 \quad j = 1, 2, \dots, n$$

that is, if one buys the quality option replica and sells the option, one cannot expect any positive income.  $\square$

**Remark 7:** First, note that Proposition 6 extends Proposition 3. Second, both expressions must be slightly modified if  $S_j$  pays the dividend (or coupon)  $d_j$  at  $\tau_j$  ( $t_0 \leq \tau_j \leq T$ ). If so,

$$\begin{aligned} \frac{p_{0,j}^b}{\delta_j} - \frac{f_a}{(1+r_b)^T} - \frac{d_j}{\delta_j(1+r_b^b)^{\tau_j}} &\leq q_j \\ &\leq \frac{p_{0,j}^a}{\delta_j} - \frac{f_b}{(1+r_a)^T} - \frac{d_j}{\delta_j(1+r_a^a)^{\tau_j}} \end{aligned} \quad (5)$$

for  $j = 1, 2, \dots, n$ , and the proof is absolutely similar and therefore omitted. Third, all the expressions hold if more deliverable assets may be added before  $T$ .

Next, we will expand the methodology allowing us to draw on the information contained in calls and puts on the future contract in order to price the quality option. Therefore, along with the securities mentioned above, we will consider the existence of American calls and puts with the same strike  $X$  and maturity at  $T'$  ( $T' < T$ ). Since the empirical test will draw on the quality option implied in the *German Bund*, we will consider the properties of its future options. Hence, the calls and puts mentioned above are ‘pure options’, i.e. the premium will be paid at  $T'$  or when the option is exercised if there is early exercise.<sup>3</sup>

**Proposition 8:** *Suppose that there are no frictions and denote by  $c$  and  $p$  the call and put price, respectively. Then,*

$$q_j = \frac{p_{0,j}}{\delta_j} + \frac{p - c - X}{(1+r)^T} \quad k = 1, 2, \dots, n \quad (6)$$

**Proof:** The put-call parity relationship for European or American ‘pure options’ (Lieu, 1990) leads to  $p - c = X - f$ . Thus, expression (Equation 6) trivially follows from (Equation 2).  $\square$

**Remark 9:** As in Remark 7, if  $S_j$  pays the dividend (or coupon)  $d_j$  at  $\tau_j (t_0 \leq \tau_j \leq T)$ , then the quality option price satisfies

$$q_j = \frac{p_{0,j}}{\delta_j} + \frac{p - c - X}{(1+r)^T} - \frac{d_j}{\delta_j(1+r_{\tau_j})^{\tau_j}} \quad j = 1, 2, \dots, n \quad (7)$$

$r_{\tau_j}$  being the risk-free rate between  $t_0$  and  $\tau_j$ . The expression also holds if the set of deliverable securities may grow before  $T$ .

Next, let us assume the existence of transaction costs. Let  $c_a, c_b$  ( $c_a \geq c_b$ ) and  $p_a, p_b$  ( $p_a \geq p_b$ ) be the ask and the bid prices of the call and the put option. Then, one has the following:

**Proposition 10:** *The inequalities below must hold*

$$\frac{p_{0j}^b}{\delta_j} + \frac{p_b - c_a - X}{(1+r_a)^T} \leq q_j \leq \frac{p_{0j}^a}{\delta_j} + \frac{p_a - c_b - X}{(1+r_b)^T} \quad j = 1, 2, \dots, n \quad (8)$$

**Proof:** According to Jouini and Kallal (1995), the absence of arbitrage in a market with frictions implies the existence of an (ideal) arbitrage-free frictionless market whose prices lie within the bid/ask spread. Thus, there exists  $p_{0,j}, j = 1, 2, \dots, n, c, p$ , and a risk-free rate  $r$  such that  $p_{0j}^b \leq p_{0j} \leq p_{0j}^a, j = 1, 2, \dots, n, c_b \leq c \leq c_a, p_b \leq p \leq p_a, r_b \leq r \leq r_a$  and Equation 6 holds. Whence, Equation 8 becomes obvious.  $\square$

**Remark 11:** Once again, the presence of dividends  $d_j$  at  $\tau_j (t_0 \leq \tau_j \leq T)$  leads to

$$\begin{aligned} \frac{p_{0j}^b}{\delta_j} + \frac{p_b - c_a - X}{(1+r_a)^T} - \frac{d_j}{\delta_j(1+r_{\tau_j}^b)^{\tau_j}} &\leq q_j \\ &\leq \frac{p_{0j}^a}{\delta_j} + \frac{p_a - c_b - X}{(1+r_b)^T} - \frac{d_j}{\delta_j(1+r_{\tau_j}^a)^{\tau_j}} \end{aligned} \quad (9)$$

$j = 1, 2, \dots, n$ . Moreover, an additional flotation would not modify the formulas.

### III. Empirical Test: Data and Results

Table 1 summarizes the prices of the quality options that were obtained in the previous literature. This table has been provided for two reasons: first, it allows us to compare different results and second, it may be seen that the *German Bund* is not the usual

focus of empirical papers. However, the *German Bund Future* presents an interesting property since it only contains the quality options, and no more options are simultaneously embedded.

There is great variation in different authors' estimates of the quality option value. This may be justified by several reasons. First, high correlations amongst the assets in the deliverable set make the quality option price decrease (for instance, note that those quality options related to American markets usually reflect larger values, since the deliverable assets are more heterogeneous). Second, the volatility of the TSIR also makes the quality option value grow, so those analyses related to periods with high volatility levels will show this effect. Third, the future contracts involved present different characteristics (some of them contain more than one embedded option). Fourth, as mentioned in Section I, there are several methodologies that apply when pricing the quality option. These methodologies often imply a different formal definition of the quality option, which justifies different values. This is the reason why we decided to define with precision the quality option in Section II. Finally, some authors do not draw on synchronized high frequency market prices, which may provoke some estimation errors (many papers use the last price as the only one per day).

We used the *German Bund Future Contract*, available in *EUREX*, to test the quality option price. The underlying asset is a notional bond issued by the German government whose annual coupon equals 6%. The contract nominal value is 100 000 euros and prices represent a percentage of the nominal value with two decimal digits. There are four available maturities, March, June, September and December, although the shortest one reflects the greatest activity. The future contract can be traded until 1 day before its maturity at 12:30 pm. The delivery must take place on the 10th day of the delivery month, and the deliverable assets are bonds issued by the German government with maturity between 8.5 and 11.5 years. The set of deliverable assets may increase, if a new flotation occurs and the new bonds satisfy some required conditions.

We have addressed two empirical tests. Both analyses draw on high frequency perfectly synchronized data in order to price the quality option with the highest possible precision.<sup>4</sup> The first one does not use future options and focuses on the future contract with maturity in December 2002. The quality option price has been computed between September 2 and December 6 (last trading day). In order to use

<sup>4</sup>We follow the ideas and precision of the empirical study of Balbás *et al.* (2000), where the level of integration between the Spanish spot and derivative markets is verified by using a similar database.

**Table 2. Deliverable bonds**

Future maturity in December 2002 (first study)				Future maturity in November 2005 (second study)			
Coupon (%)	Coupon payment	Maturity	Conversion factor	Coupon (%)	Coupon payment	Maturity	Conversion factor
5	July 4	4 July 2011	0.934161	4.25	July 4	4 July 2014	0.885160
5	January 4	4 January 2012	0.931496	3.75	January 4	4 January 2015	0.846069
5	July 4	4 July 2012	0.928434	3.25	July 4	4 July 2015	0.803899

**Table 3. Quality option price**

	Price (frictionless)		Lower bounds		Upper bounds	
	Average	SD	Average	SD	Average	SD
10 September 2002	2067.9334	13.9782	2018.4435	19.5208	2116.5909	19.8424
17 September 2002	2044.1395	17.8446	1997.7596	17.7651	2087.7974	20.8282
24 September 2002	1982.6329	20.4426	1934.7991	23.4806	2029.4700	22.4364
1 October 2002	1811.3299	23.8257	1764.9097	30.3892	1860.6771	22.0386
8 October 2002	1585.5814	10.3722	1541.2431	16.2681	1629.2118	15.9634
15 October 2002	1356.7231	15.3214	1310.2976	16.1995	1399.0561	15.7278
22 October 2002	1193.6023	8.8620	1150.5683	12.0879	1236.5845	11.2627
29 October 2002	1070.6210	11.9366	1030.2980	18.3060	1113.6743	17.5307
5 November 2002	919.9963	11.2303	879.8488	14.7958	960.9985	14.8429
12 November 2002	904.6217	7.0179	860.0444	14.8944	939.7295	13.1983
19 November 2002	802.0046	8.0243	767.4107	9.7719	843.3840	7.8334
26 November 2002	663.4569	10.1989	625.5274	14.4004	700.4784	14.5163
3 December 2002	602.2256	9.1027	564.0362	14.7344	640.0106	15.4790

Note: Values in euros; first study.

perfectly synchronized data, we only priced the option at those minutes so as to include all of the involved prices.<sup>5</sup> Minute by minute, we have priced the quality option by considering bid and ask prices of the set of deliverable bonds and the future contract. We have also distinguished between borrowing and lending rates.

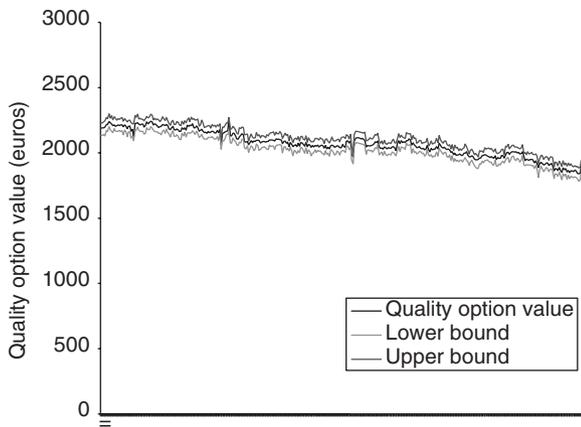
The future contract presents three quality options, since there were three bonds involved. There was no new flotation before the future expiration (Table 2). The conversion factor is the bond price per unit of nominal value, at the future expiration and under a flat TSIR equal to the notional bond coupon (6%, if we deal with the *German Bund*).

First of all, we computed the price of the three quality options under the frictionless assumption. At every minute, we took average values of the bid and ask prices for all the involved securities, including the risk-free rate. Minute by minute, the highest price corresponded to the quality option associated with the bond with longest maturity. According to

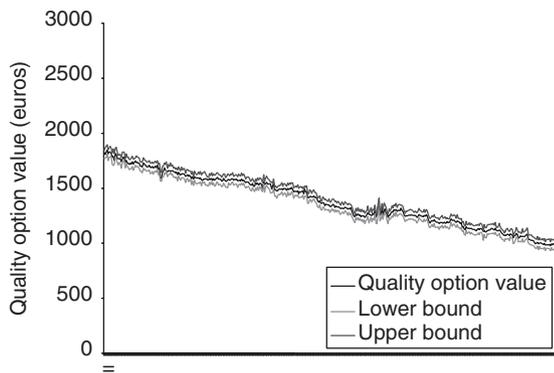
(Equation 3), this is the quality option price that we measured. Table 3 provides daily average values of the quality option, which clearly decreases and shows a negative slope (13 weeks before maturity, the quality option value equals 2% of the future nominal value, whereas 1 week before expiration, it falls to 0.6%).

In a second step, we incorporated transaction costs and estimated the upper and lower bounds of the quality option price. We always found that both the bounds were associated with the bond with longest maturity. Furthermore, the three spreads showed void intersection. Table 3 gives daily average values for the bounds. Figures 1–3 provide the dynamic evolution of both the quality option price in a frictionless world and the bounds in a world with frictions. It is easy to check the stability of the distance between the quality option price and its bounds. The difference between the upper bound and the price almost equal the difference between the price and the lower bound (they usually lie within the

<sup>5</sup> We had the bond prices and the future price minute by minute, but we did not get the interest rates. Thus, several minutes have been removed and our analysis involved 1250 minutes.



**Fig. 1. Quality option price**  
*Note:* Value in euros; first study; September 2002; first bid/ask within the minute.

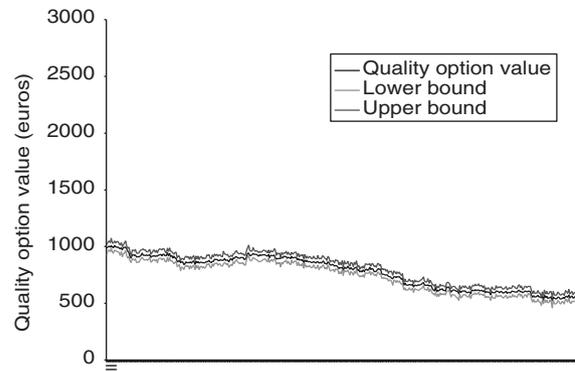


**Fig. 2. Quality option price**  
*Note:* Value in euros; first study; October 2002; first bid/ask within the minute.

spread of 35–55 euros). Our second analysis involves pure options on the future contract. The options can be traded at any date before their expiration. Our study deals with pure options whose underlying future matured in December 2005. Table 2 summarizes the deliverable bonds properties. The quality option price was obtained from 2 November 2005 to 18 November 2005. We took the strikes 119, 119.5, 120 and 120.5, since our database contained its premiums perfectly synchronized with the remaining variables.<sup>6</sup>

First, we computed the three quality option values in a frictionless world. The result is similar to that obtained when dealing with the future

<sup>6</sup> We used strike 119 to price the quality option in 86 minutes, 119.5 was used in 182 minutes, 120 in 161 minutes and 120.5 in 92 minutes. The remaining strikes were not used due to the scarce number of minutes that we could have studied.



**Fig. 3. Quality option price**  
*Note:* Value in euros; November 2002 to 6 December 2002; first study; first bid/ask in the minute.

contracts rather than their pure options, in the sense that the quality option value rises if the associated bond maturity does as well. We follow Equation 3 to define the (global) quality option value, and Tables 4–7 give average values of the quality option price, which is usually close to 2.5% of the nominal.

Then, we considered transaction costs and computed bounds of the quality option price. Once again, the bounds are given by the bond with the highest maturity, and the deliverable bonds provided spreads with empty intersection. Tables 4–7 give daily average values for the bounds. Figures 4–7 show the dynamic evolution (fall) of the quality option price and its bounds. The distance between the price and its bounds is stable and lies within the spread of 50–60 euros. Overall, the results are coherent and robust, in the sense that the existence of four different strikes does not generate contradictions. On the contrary, every strike yields additional information with respect to the remaining ones.

#### IV. Investment Strategies Involving the Quality Option

The existence of the quality option, or the existence of more than one deliverable asset, is justified by two important reasons: It makes the liquidity level increase and makes it rather difficult to manipulate the market prices. However, as pointed out by Järvinen and Käppi (2004) or Merrick *et al.* (2005), amongst others, manipulation might be still possible

**Table 4. Quality option price**

	Price (frictionless)		Lower bounds		Upper bounds	
	Average	SD	Average	SD	Average	SD
1 November 2005	2685.2436	7.6464	2613.8875	8.1496	2756.6018	8.6659
4 November 2005	2609.4458	0.0000	2553.9559	0.0000	2664.9363	0.0000
7 November 2005	2595.3872	0.0000	2530.3113	0.0000	2660.4642	0.0000
8 November 2005	2596.4735	1.7027	2533.2961	23.6497	2659.6518	0.2448
9 November 2005	2563.2335	6.2583	2496.0572	4.4001	2630.4106	16.0480
10 November 2005	2543.5503	6.7821	2488.8216	8.7481	2598.2795	5.6524
11 November 2005	2537.2235	3.7607	2478.5991	5.1632	2595.8485	3.0913
14 November 2005	2501.9301	1.7393	2446.1114	22.4921	2557.7493	15.2036
15 November 2005	2466.9911	1.7389	2410.5681	17.0990	2523.4147	17.1664
16 November 2005	2506.2085	3.5046	2444.9190	26.5708	2567.4986	37.3877
18 November 2005	2432.1862	14.3861	2369.3658	15.7281	2495.0072	18.1703

*Note:* Values in euros; second study; strike = 119.

**Table 5. Quality option price**

	Price (frictionless)		Lower bounds		Upper bounds	
	Average	SD	Average	SD	Average	SD
2 November 2005	2701.5352	20.6665	2635.2601	17.6532	2767.8118	26.7354
3 November 2005	2670.5599	21.0942	2614.1401	21.2338	2726.9805	21.7381
4 November 2005	2625.2331	21.1504	2567.1331	21.2655	2683.3339	21.4161
7 November 2005	2593.8850	3.2707	2536.6710	5.1827	2651.0995	2.6624
8 November 2005	2588.8585	19.6584	2532.6284	20.9490	2645.0890	1.0054
9 November 2005	2592.8393	26.9841	2537.1157	27.7953	2648.5633	26.4683
10 November 2005	2542.8534	10.2008	2485.1180	11.3727	2600.5893	10.3144
11 November 2005	2541.0100	5.4132	2483.7971	6.8919	2598.2234	3.9797
14 November 2005	2505.2203	23.7640	2450.4979	24.6179	2559.9431	23.0593
15 November 2005	2468.6977	17.8869	2414.3327	19.2756	2523.0631	17.0930
16 November 2005	2532.4820	35.6121	2478.4379	36.7870	2586.5265	34.7736
17 November 2005	2528.8200	12.4856	2475.5397	14.4666	2582.1007	11.4061
18 November 2005	2455.6649	40.4812	2397.1779	41.3105	2514.1523	40.8374

*Note:* Values in euros; second study; strike = 119.5.

**Table 6. Quality option price**

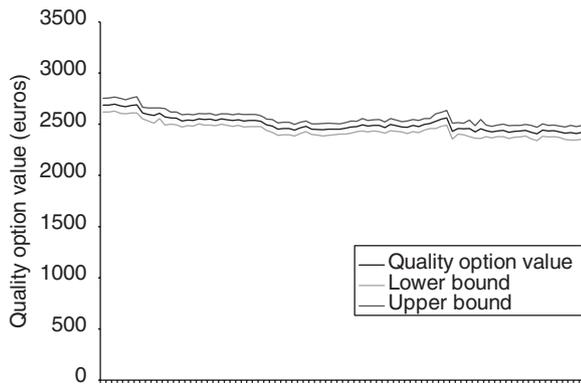
	Price (frictionless)		Lower bounds		Upper bounds	
	Average	SD	Average	SD	Average	SD
2 November 2005	2703.0460	25.7214	2647.3592	23.0741	2758.7339	29.1126
3 November 2005	2669.5616	19.5506	2613.0656	19.0674	2726.0582	20.5792
4 November 2005	2620.1008	25.0137	2566.1848	25.6366	2674.0174	24.6374
7 November 2005	2593.9671	5.2874	2536.6570	6.7803	2651.2778	4.1089
8 November 2005	2586.5880	21.0829	2532.0941	20.7937	2641.0824	21.8136
9 November 2005	2592.3964	24.4400	2534.7991	25.4124	2649.9943	23.7533
10 November 2005	2543.7435	0.0000	2487.4522	0.0000	2600.0351	0.0000
11 November 2005	2536.9443	3.9127	2465.1398	2.2731	2608.7500	6.7599
14 November 2005	2505.2203	21.1881	2448.0017	17.0129	2562.4393	25.4208
15 November 2005	2469.5885	17.3130	2398.7092	18.9626	2540.4690	16.0845
16 November 2005	2529.3600	36.3622	2473.0546	36.2082	2585.6661	37.0461
17 November 2005	2530.6325	14.9181	2476.5458	15.4414	2584.7196	14.9870
18 November 2005	2473.6097	42.5412	2416.0036	45.0270	2531.2161	41.1776

*Note:* Values in euros; second study; strike = 120.

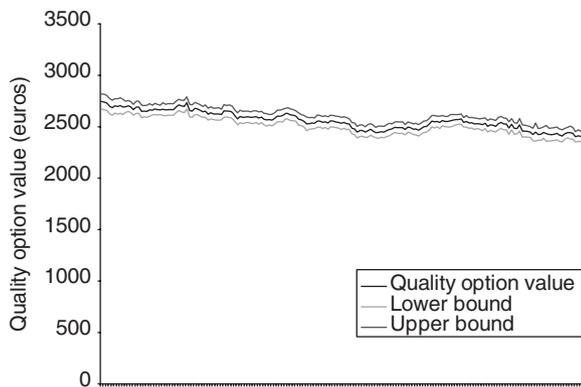
**Table 7. Quality option price**

	Price (frictionless)		Lower bounds		Upper bounds	
	Average	SD	Average	SD	Average	SD
2 November 2005	2704.4210	23.8382	2648.8597	24.6373	2759.9832	23.3816
3 November 2005	2669.1579	22.1661	2612.5059	21.9277	2725.8106	23.2784
4 November 2005	2604.5251	0.0000	2549.0348	0.0000	2660.0159	0.0000
8 November 2005	2598.1949	0.0000	2497.0581	0.0000	2699.3328	0.0000
9 November 2005	2617.3672	13.4810	2563.8658	15.7231	2670.8689	12.2962
10 November 2005	2536.0323	7.7112	2480.2355	7.2167	2591.8296	8.2055
16 November 2005	2557.1168	11.0188	2501.4849	12.5861	2612.7494	12.3364
17 November 2005	2531.0632	14.6291	2473.3528	15.8074	2588.7742	15.7793
18 November 2005	2500.5249	33.4205	2440.1676	42.4663	2560.8825	26.1639

Note: Value in euros; second study; strike = 120.5.

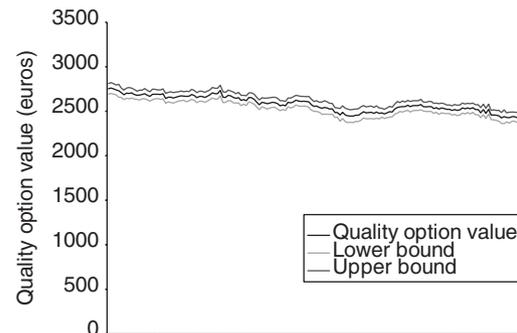


**Fig. 4. Quality option price**  
Note: Value in euros; second study; strike = 119.

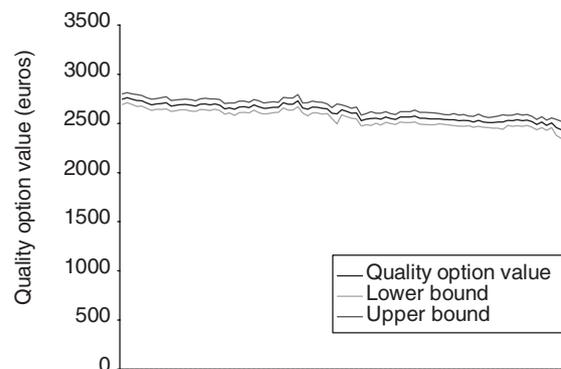


**Fig. 5. Quality option price**  
Note: Value in euros; second study; strike = 119.5.

despite the presence of several deliverable securities. On the other hand, the presence of the quality option presents an important drawback since hedgers must face basis risk, at least if the quality option price becomes significant. This situation affected the



**Fig. 6. Quality option price**  
Note: Value in euros; second study; strike = 120.



**Fig. 7. Quality option price**  
Note: Value in euros; second study; strike = 120.5.

contract Government National Mortgage Association Collateralized Depository Receipt (GNMA-CDR). From 1982, the quality option price began increasing and the contract disappeared in 1987, when the trading volume was almost negligible (Johnston and McConnell, 1989).

**Table 8. Profits (euros) and annual returns (percentage) of Strategy A if the quality option is sold at  $t_0$  and bought at  $t_1$  (calculated from average bid and ask daily prices)**

$t_1 = 26$ November 2002			$t_0 = 10$ September 2002		
$t_0$	Profit (euros)	Annual return (%)	$t_1$	Profit (euros)	Annual return (%)
10 September 2002	1326.4874	891.2469	17 September 2002	-68.5690	-170.8391
17 September 2002	1304.9393	966.2572	24 September 2002	-9.4567	-13.9711
24 September 2002	1240.9850	1023.1611	1 October 2002	160.1213	145.3539
1 October 2002	1069.8241	994.6326	8 October 2002	392.3715	307.1674
8 October 2002	844.8746	900.2040	15 October 2002	623.3121	455.3671
15 October 2002	612.8037	764.4075	22 October 2002	786.5686	541.9482
22 October 2002	452.2631	680.3432	29 October 2002	910.2638	596.8786
29 October 2002	331.3650	627.7986	5 November 2002	1063.6124	720.2360
5 November 2002	180.3969	438.9743	12 November 2002	1085.6664	666.5216
12 November 2002	160.2349	585.7604	19 November 2002	1182.7969	726.9222
19 November 2002	67.2307	491.4113	26 November 2002	1326.4874	891.2469

Some authors have analysed the effect of the quality option presence on the effectiveness of the hedging strategies (some recent papers are Rendleman (2004) and Grieves and Marcus (2005)). In general, they report that the quality option reflects a scant influence because the deliverable assets have very correlated prices. Thus, the (cheapest) quality option value will be quite close to zero.

This section is devoted to analysing the (most expensive) quality option as a security that could be interesting to many traders, in the sense that incorporating the quality option in their portfolio could provoke a positive shift of the risk/return efficient frontier. As far as we know, this kind of study has never been addressed in previous literature.

The results of both analysed periods suggest that the quality option price is decreasing, so it could be interesting to sell it (or its replica) so as to buy it again a few days before maturity. This strategy also implies positive effects on the viability of the future contract. Indeed, on the one hand, the sale of the quality option implies the purchase of the future contract (Proposition 1), providing hedgers with liquidity. Similarly, a few days before maturity the sale of the future will again assist hedgers, since they will buy the future if they cannot deal with the cheapest to deliver bond due to manipulations. On the other hand, replicating the most expensive quality option prevents the use of the cheapest to deliver bond, so traders using the quality option as an asset will not be affected by manipulators.

In order to check the effectiveness of the strategy mentioned above in practice, we need some more theoretical results. Let  $t_0$  and  $t_1$  ( $t_0 < t_1 < T$ ) denote two trading dates and consider the sale and purchase of the quality option at  $t_0$  and  $t_1$  (henceforth Strategy A).

**Remark 12:** The cash flow of Strategy A at  $t_1$  is

$$\left(1 + r_{0,1}^b\right)^{t_1} \left( \frac{p_{0,j}^b}{\delta_j} - \frac{f_a}{(1+r_b)^T} \right) - \left( \frac{p_{1,j}^a}{\delta_j} - \frac{f_{1,b}}{(1+r_{1,a})^{T-t_1}} \right) \quad (10)$$

$j = 1, 2, \dots, n$

where  $r_{0,1}$  denotes the riskless rate between  $t_0$  and  $t_1$ ,  $r_a$  the rates between  $t_0$  and  $T$ ,  $r_{1,a}$  the rates between  $t_1$  and  $T$ , the subscripts 0 or 1 the prices at  $t_0$  or  $t_1$ , and the subscripts  $a$  and  $b$  the bid or ask prices, respectively.

If  $S_j$  pays the dividend  $d_j$  at  $\tau_{0,j}$  ( $t_0 \leq \tau_{0,j} \leq T$ ), then (Equation 10) becomes

$$\left(1 + r_{0,1}^b\right)^{t_1} \left( \frac{p_{0,j}^b}{\delta_j} - \frac{f_a}{(1+r_b)^T} - \frac{d_j}{\delta_j(1+r_{0,j}^b)^{\tau_{0,j}}} \right) - \left( \frac{p_{1,j}^a}{\delta_j} - \frac{f_{1,b}}{(1+r_{1,a})^{T-t_1}} \right) \quad (11)$$

and if  $S_j$  pays  $d_j$  at  $\tau_{1,j}$  ( $t_1 \leq \tau_{1,j} \leq T$ ), then (Equation 10) becomes

$$\left(1 + r_{0,1}^b\right)^{t_1} \left( \frac{p_{0,j}^b}{\delta_j} - \frac{f_a}{(1+r_b)^T} \right) - \left( \frac{p_{1,j}^a}{\delta_j} - \frac{f_{1,b}}{(1+r_{1,a})^{T-t_1}} - \frac{d_j}{\delta_j(1+r_{1,j}^a)^{\tau_{1,j}-t_1}} \right) \quad (12)$$

The expressions mentioned above have been used to compute those profits generated by Strategy A. Annual returns have been computed. Table 8 reflects the results if the sale takes place from 13 to 3 weeks before maturity, and the purchase is implemented 2 weeks before maturity and also it provides the results if one sells 13 weeks before  $T$  and buys within

**Table 9. Profits (euros) and annual returns (percentage) of Strategy A if the quality option is sold at  $t_0$  and bought at  $t_1$  (calculated from average bid and ask daily prices) (strike = 119)**

$t_1 = 18$ November 2005			$t_0 = 2$ November 2005		
$t_0$	Profit (euros)	Annual return (%)	$t_1$	Profit (euros)	Annual return (%)
2 November 2005	121.2038	107.2064	4 November 2005	-50.7584	-344.8034
4 November 2005	60.9351	60.7543	7 November 2005	-45.8506	-126.0502
7 November 2005	36.8505	46.3089	8 November 2005	-44.8930	-103.2412
8 November 2005	39.6963	55.2463	9 November 2005	-15.5066	-32.3053
9 November 2005	2.2980	1.6833	10 November 2005	16.7697	27.0317
10 November 2005	-5.0794	-11.1563	11 November 2005	19.3459	27.7967
11 November 2005	-15.4442	-33.8213%	14 November 2005	57.8808	65.8449
14 November 2005	-48.3522	-176.3770	15 November 2005	92.3606	99.2861
15 November 2005	-84.0373	-406.1184	16 November 2005	48.4219	46.4599
16 November 2005	-49.8165	-361.3566	18 November 2005	121.2038	107.2064

12 and 2 weeks before  $T$ . Note that transaction costs have been discounted. Table 9 reports the results of the second study.<sup>7</sup>

The highest value of the two tables equals 1023.1611%. This is an annual return generated if one sells the quality option replica on 24 September 2002 and buys it on 26 November 2002. We have calculated annual returns with the formula

$$AR = \frac{V - C}{C} \frac{360}{t_1 - t_0} 100$$

where  $V$  being the quantity received for the sale of the quality option,  $C$  the price paid to buy it later and  $t_1 - t_0$  denoting the number of days between both transactions.

The average quantity received for the sale of the quality option on 24 September 2002 is 1934.7991 euros (lower bound for the quality option price) and the average paid price paid on 26 November 2002 is 700.4784 euros (upper bound for the quality option price). The number of days between both transactions is 62. Therefore, the annual return equals 1023.1611%.<sup>8</sup> Note that agents can really benefit from Strategy A. Profits are higher if one sells 13 weeks before maturity and keeps the option for more than 8 weeks.

## V. Conclusions

The quality option embedded in many future contracts may be replicated by using a static approach.

<sup>7</sup>Profits and annual returns have been calculated for the strike 119.

<sup>8</sup>Once again, it is worthwhile to recall that we do not trade the quality option, but its replica. Thus, these prices and annual returns have been computed by using available securities and their real perfectly synchronized quotes, as provided by Bloomberg. They would remain the same if the pricing model of the quality option were modified. Furthermore, the bid/ask spread has been considered

It allows us to provide several replicating portfolios since future calls and puts may be incorporated. Furthermore, the static analysis makes it far easier to take transaction costs into account when pricing the quality option.

The results of each empirical analysis based on the static approach seem to be very robust. Indeed, they do not depend on any dynamic hypothesis, they have to overcome several tests due to the existence of different replicating portfolios, they can be obtained from perfectly synchronized real market high frequency data and they can incorporate imperfections and the information contained in a large set of assets. These properties are important since previous literature shows great variation in different authors' estimates of the quality option value. Therefore, a high degree of precision in the analysis must be respected in order to achieve correct values.

Although the methodology applies for future contracts on quite different sorts of securities, we have empirically tested a bond market, since this is the most usual case in practice. We have checked the quality option of the *German Bund Future Contract*. Three months before maturity, the (most expensive) embedded quality option approximate average value lies within the spread [1.9%, 2.8%], which is far from being a negligible price. This may justify that, as pointed out by other authors, the presence of quality options has to be considered when pricing future derivatives and testing the market efficiency. To ignore this presence may provoke speculative strategies trying to benefit from possible market inefficiencies.

Finally, it has been shown that the quality option could be a useful asset by itself, in the sense that many traders could incorporate it (in short position) in order to improve the risk/return efficient line. Traders implementing this strategy will preserve the future contract hedging effectiveness, make the hedging demand of the future contract increase and compensate the effect of possible manipulations.

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